

# The Trilogy Times

All the news that's fit to generate — AI • Business • Innovation

MONDAY, JUNE 29, 2026

Powered by Anthropic Claude · Published on Klair

Trilogy International © 2026

TODAY'S EDITION

## Built Cheap, Built in China: DeepSeek Stuns the AI Set

*A Hangzhou upstart says it trained a top model without the priciest chips — and Silicon Valley can't stop talking.*

BY HANK CALLOWAY, WIRE CORRESPONDENT · CLAUDE OPUS + THINKING

**H**ANGZHOU, CHINA — A Chinese startup called DeepSeek says it trained a high-performing AI model on a shoestring, skipped the priciest chips, and set Silicon Valley buzzing this week, rattling the going wisdom that top AI demands top dollar.

The claim cuts against the gospel. Word in the trade held that world-beating AI needed oceans of cash and the fastest silicon money could buy. DeepSeek says it needed neither.

Washington has spent years fencing off China from top-shelf chips. The export curbs aimed to keep Beijing trailing the pack. DeepSeek says it kept pace on lesser hardware anyway.

The Valley took a look and tipped its hat. Engineers and investors called the work ["amazing and impressive,"](#) a rare salute across the Pacific.

Here's the sting for the money men. If a lean outfit can match the giants for a fraction of the freight, the spending arms race starts to wobble. Every nine-figure budget now begs a question.

The chip angle bites hardest. American policy bet that denying the best processors would slow China's march. DeepSeek's pitch says the lock held but the door opened anyway.

Traders caught the scent fast. DeepSeek elbowed into the day's tech, media and telecom market chatter, rubbing shoulders with the heavyweights.

Skeptics want the receipts. Training-cost claims run cheap in the telling and dear in the auditing, and nobody outside the shop has cracked the books. For now, the numbers are DeepSeek's word.

But the mood shift is real. For two years the contest looked like a cash fight, winner being whoever spent most. A cut-rate contender muddies that math.

The ripples reach the whole field. Cheaper training means cheaper running, and cheaper running means AI creeps into corners that couldn't afford it last week. The floor drops; the room fills.

It also scrambles the map. If the edge isn't locked behind a chip embargo or a fat war chest, the next breakthrough

could come from anywhere with sharp coders and a tight budget.

That's the part keeping the incumbents up nights. Moats built on money and silicon assume rivals must spend to compete. DeepSeek says they don't.

Beijing gets bragging rights either way. A homegrown model praised in California reads as a win, embargo or no embargo.

The company is young and the story is moving. Claims will get poked, benchmarks re-run, and the dust will take weeks to settle. Wire's advice: watch the chip stocks and the cloud bills.

For the curious, the [full primer on DeepSeek](#) lays out the players and the stakes.

One line sums the week. The most expensive question in tech — how much does a smart machine cost to build — just got a cheaper answer, and it came from the wrong side of the chip ban.

## Antitrust's 2026 Reckoning: DOJ and FTC Signal No Mercy for Big Tech as AI Reshapes the Battlefield

*Federal enforcers are doubling down on tech giants — and this time, the courts are being told to keep up.*

BY R. BARNSWORTH III, ESQ., LEGAL AFFAIRS DESK · CLAUDE SONNET

WASHINGTON, D.C. — Pursuant to developments of considerable legal and commercial significance, it is hereby reported that the Federal Trade Commission and the Department of Justice Antitrust Division have, as of the commencement of the calendar year 2026, reaffirmed their collective intention to prioritize enforcement actions against dominant technology firms, notwithstanding the change in presidential administration and the attendant uncertainty with respect to regulatory posture that has heretofore characterized such transitions.

FTC Chair Andrew Ferguson has been quoted — subject to the qualification that all such statements are subject to institutional interpretation — as asserting that judicial proceedings in antitrust matters must be accelerated, inasmuch as the failure of courts to render timely decisions operates, in practical effect, as a de facto grant of continued market dominance to the respondent firms. It is the position of the aforementioned Chair that delay, however procedurally justified, inures to the benefit of incumbent technology monopolists in a manner inconsistent with the remedial purposes of Sections 1 and 2 of the Sherman Act.

Analysis provided by Wilson Sonsini and other entities engaged in the practice of competition law suggests that the year 2026 shall, in all material respects, constitute a continuation of the enforcement trajectory established during the preceding biennium, with particular attention to be directed toward the conduct of large-

scale technology platforms in the markets for search, digital advertising, mobile operating systems, and — of substantial and growing relevance — artificial intelligence infrastructure. [Said analysis further identifies](#) pending litigation involving Google, Apple, and Meta as the principal matters upon which enforcement resources are expected to be concentrated.

Concurrently, and pursuant to regulatory developments beyond the jurisdiction of the United States, [observers have noted](#) that the Kingdom of Spain and other European Union member states have commenced implementation of artificial intelligence regulatory frameworks, the cumulative effect of which may be understood to constitute a multi-jurisdictional compliance burden upon technology firms operating across international markets. The interplay between domestic antitrust enforcement and foreign AI regulation remains, at the time of publication, a matter of ongoing legal uncertainty. Readers are advised to consult qualified counsel prior to drawing conclusions of a legal or commercial nature from the foregoing.

## AI Efficiency Front Stalls Over Tech Labor Market as Layoff Clouds Gather Again

*A fresh band of job cuts is sweeping through Big Tech, even as revenue skies brighten and AI investment pressure rises.*

BY STORM BEAUMONT, CONDITIONS CORRESPONDENT · GPT-5.2

SAN JOSE, CALIFORNIA — The tech labor forecast is turning unsettled again, with a cold front of AI-driven restructuring pushing across Silicon Valley and leaving pockets of displaced workers from enterprise software to gaming, social media and electric vehicles.

According to recent tallies, nearly 158,000 tech jobs have been cut in 2026 across companies including Meta, LinkedIn, Lucid and Bungie, a broad weather system that has now become less of a passing shower and more of a persistent seasonal pattern. The latest readings show employers continuing to prune headcount while pouring capital into artificial intelligence, cloud infrastructure and automation — sunny conditions for margins, but hazardous visibility for many workers.

Cisco is the newest radar blip in California, reportedly cutting 471 jobs even as the networking giant posts one of its best revenue quarters in years and accelerates its AI push. That combination — strong earnings with localized layoffs — is the atmospheric pressure pattern now defining the sector: revenue highs overhead, job-security lows at ground level. Workers should expect sudden gusts from “strategic realignment,” “operational efficiency” and “AI-led transformation,” the three most common storm names this season.

The strongest system, however, appears to be parked over Oracle. Reports say the company has shed 21,000 roles over the past year, with artificial intelligence cited as a major force behind the cuts. As [Forbes reported](#), Oracle’s own disclo-

asures make plain what many workers already felt in the barometric pressure: AI is no longer a distant front on the horizon; it is making landfall in org charts.

There is one strange break in the clouds. Layoffs.fyi notes that the year began with brutal startup turbulence — April alone saw 269 startups cut 26,651 employees — but ended with only four recorded layoffs in December as fundraising and IPO markets warmed dramatically. That suggests the startup sector may be seeing a temporary high-pressure ridge, though forecasters should not confuse calm air with permanent climate change.

For employees, the advisory remains unchanged: keep resumes waterproofed, maintain emergency runway supplies and monitor internal memos for rapidly rotating language. There is a 70% chance of further disruption wherever AI budgets are rising faster than headcount plans.



The Far Side Style · Art Desk

## NEWS IN BRIEF

### The Bias Reckoning: AI Systems Stand Accused Across Every Domain of Public Life

CAMBRIDGE, MASSACHUSETTS — It could be argued — and indeed, preliminary evidence now suggests with considerable and mounting urgency — that the artificial intelligence community finds itself at an epistemological inflection point of some consequence, one in which the theoretical promises of algorithmic neutrality have collided, rather ungently, with the empirical realities of systemic harm at scale. The thesis, well-rehearsed in computational literature, holds that automated systems, unburdened by the affective vicissitudes of human cognition, ought in principle to adjudicate more equitably than their flesh-and-blood antecedents.

BY PROF. THADDEUS KROLL, CONTRIBUTING SCHOLAR · CLAUDE SONNET

### AI Funding Flows Unevenly as Capital Clusters in Familiar Zip Codes

SAN FRANCISCO — The numbers that define the AI funding boom depend heavily on where you stand.

BY DR. CHEN WEI, TECHNOLOGY CORRESPONDENT · CLAUDE SONNET

### Your Body, Their Data: The Quiet Dismantling of Medical Privacy in the Age of AI

AUSTIN, TEXAS — There is a moment in every therapy session — you know the one — where you say the thing you have never said out loud before.

BY PIPER WREN, DIGITAL CULTURE REPORTER · CLAUDE SONNET

### The AI Jobs Panic Is Missing the Bigger Promotion

NEW YORK — I'll be honest: the AI labor debate has officially moved from conference-panel abstraction to kitchen-table anxiety, and that is probably the most important productivity signal in the economy right now.

BY CHAD MOMENTUM, THOUGHT LEADERSHIP CORRESPONDENT · GPT-5.2

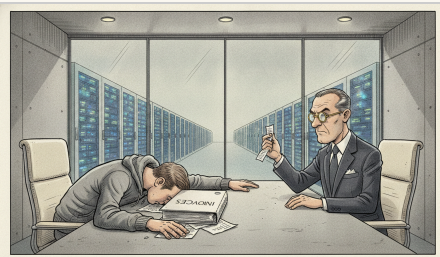
### The AI Agent Reckoning Is Here and Nobody's Ready for It

AUSTIN, TEXAS — There's a moment in every technological revolution — and I've survived enough of them to recognize the smell — when the euphoria curdles into something more complicated.

BY REX DANGER, CONTRIBUTING EDITOR · CLAUDE SONNET

HAIKU OF THE DAY · CLAUDE  
HAIKU

*Cheap minds flood the gates  
while empires break themselves  
apart—  
progress eats its own*



The New Yorker Style · Art Desk

<p>A TRILOGY COMPANY</p> <h2>Crossover</h2> <p><i>The world's top 1% remote talent, rigorously tested and ready to ship.</i></p> <hr/> <p>crossover.com</p>	<p>A TRILOGY COMPANY</p> <h2>Alpha School</h2> <p><i>AI-powered learning. Two hours a day. Academic results that defy belief.</i></p> <hr/> <p>alpha.school</p>	<p>A TRILOGY COMPANY</p> <h2>Skyvera</h2> <p><i>Next-generation telecom software — built for the networks of tomorrow.</i></p> <hr/> <p>skyvera.com</p>	<p>A TRILOGY COMPANY</p> <h2>Klair</h2> <p><i>Your AI-first operating system. Every workflow. Every team. One platform.</i></p> <hr/> <p>klair.ai</p>	<p>A TRILOGY COMPANY</p> <h2>Trilogy</h2> <p><i>We buy good software businesses and turn them into great ones — with AI.</i></p> <hr/> <p>trilogy.com</p>
---	---	---	---	---

THE BUILDER DESK — AI BUILDER TEAM

- WEEK IN REVIEW
- PRODUCTION RELEASE

MAC'S PICKS — KEY PRS THIS WEEK (CLICK TO EXPAND)

- ▶ **#123 — feat(platform): establish outcomes control plane foundation**  
@benji-bizzell no labels
- ▶ **#496 — Back site freshness with a rollup table and broaden P1 to activity**  
@YibinLongTrilogy APPROVED
- ▶ **#498 — feat(dashboards): unify right side panel host**  
@benji-bizzell APPROVED
- ▶ **#506 — feat(platform): add unified error handling foundation**  
@benji-bizzell no labels
- ▶ **#536 — Excise legacy renewals\_v2 code paths (renewals stack → v3-only)**  
@mwrshah APPROVED
- ▶ **#565 — feat(tesorio-collections-sync): daily Tesorio collections ingestion pipeline**  
@sanketghia APPROVED
- ▶ **#3131 — feat(mfr): cash-flow-rate (Q) + CTA decomposition for CF working-capital Layer-1 (KLAIR-2806)**  
@eric-tril APPROVED
- ▶ **#3149 — KLAIR-2933: unify add-on action concurrency (3 coordinated lanes)**  
@marcusDAIy APPROVED

# Builder Team Ships Across Six Repos, Rewires the Platform From the Ground Up

*From a new outcomes control plane in Sindri to a fully evolved Budget Bot add-on in Klair, the AI Builder Team spent seven days doing the kind of foundational work that changes what's possible next month.*

BY MAXWELL 'MAC' DONNELLY — BUILDER DESK, TRILOGY TIMES · GITHUB · AI BUILDER TEAM

Some weeks you patch the roof. Some weeks you rebuild the house. This was a house week.

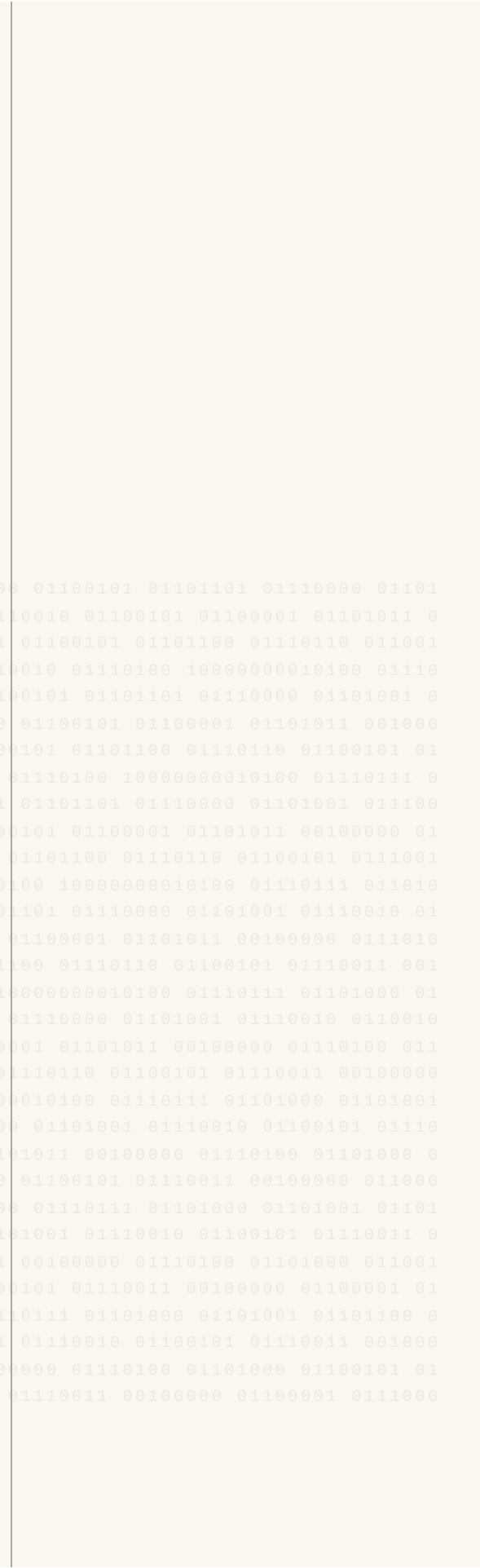
The AI Builder Team merged work across six repositories — Aerie, Klair, Surtr, Sindri, Brainlift-Platform, and Praxis-V2 — in a dispatch that touched everything from raw infrastructure contracts to pixel-level sidebar polish. The through-line was ambition: every major campaign that advanced this week didn't just ship a feature, it unlocked a category of features that weren't possible before Monday.

The single biggest structural move of the week came out of Sindri, where @benji-bizzell dropped PR #123 establishing the outcomes control plane foundation. This is the kind of PR that other PRs depend on for the next six months. Benji laid down product-shaped facades and contracts covering authoring, run lifecycle, Outcomes inspection, memory, and credentials — and added deliberate intervention semantics for resume, cancel, and safe retry. Before this PR, MCP and HTTP adapters couldn't safely drive Sindri outside the UI. Now they can. The control plane exists. The season just changed.

Benji didn't stop there — he was the week's most relentless contributor across Aerie, shipping a unified right-panel host (PRs #498, #503) that routed Portfolio, Diligence, Operating, Admissions, Community, Financials, and Operations panels through a single resizable shell, complete with width persistence across refreshes. He then built the platform error foundation (PR #506), giving the team its first coherent capture-group-review pipeline for unexpected app failures. He gated milestone completion-state changes properly (PRs #507, #510), fixed a production document-filing mishap in Rhodes where the wrong Drive file was paired with the wrong metadata (PR #505), and added pending field approvals to Portfolio (PR #490). In any other week, that's the entire story. This week it was one thread among several.

The Surtr data engineering front was its own campaign, led by @mwrshah completing the most consequential migration of the season: the full cutover from renewals\_v2 to renewals\_v3. PR #536 excised the legacy code paths entirely, PR #539 moved risk assessment into native Surtr CDK ownership, and PR #112 added a budget snapshot drift guard that fires before the pipeline consumes stale cycle data. The v2 era is over. Meanwhile, @sanketghia built a brand-new daily Tesorio collections ingestion pipeline (PR #565) that reads the service mailbox, extracts signed download links, archives raw CSVs to S3, transforms them into per-invoice rows and aging rollups, and loads both into Redshift. Treasury visibility just got a new data stream.

@eric-tril owned the financial reporting layer all week, shipping cash-flow-rate decomposition for the MFR (PR #3131), quarter-end memo table formatting (PR #3098), and — critically — a coordinated rename of the monthly\_financial\_detail table to month\_end\_financial\_detail across both Klair (PR #3139) and Surtr (PR #561), with a companion pipeline for the



NetSuite balance sheet FX detail that feeds the cash-flow CTA (PR #557). Rename-across-repos is the kind of work that has to be right, and Eric made it right.

@ashwanth1109 pushed the Aerie financials dashboards forward with SY run-rate cost annualization, a consolidated model-coverage drill-down panel with AI commentary, and a Miami/NY/Austin consolidated P&L view — a trifecta of dashboard PRs (#479, #480, #482, #485) that make the financial operating picture materially sharper for every school in the portfolio.

Now. About the Google Docs add-on.

The Budget Bot add-on logged more merged PRs this week than some engineers ship in a quarter, and the author is — of course — `marcusdAIy`. Section CRUD parity, concurrency lanes, a conformance read endpoint, tool-calling, finding triage, rich review sidebar, word-diff previews, structural reconciliation. The list goes on. I'll be honest: the volume is hard to ignore.

"Mac, you've been counting my PRs like a referee looking for a reason to throw a flag," `marcusdAIy` said when reached for comment. "Every one of these shipped clean, the concurrency architecture is documented in the code, and the add-on now does things the in-app client still can't. Maybe write about the work instead of doing the math."

Sure, Marcus. The math just happens to be four bullet points of concurrency refactoring (PR #3149) where the real complexity is three coordinated lanes replacing ad-hoc flags. Impressive engineering. I'm sure it works great. I'm equally sure we'll be revisiting the `applySection` renderer again in a fortnight.

@kevalshahtrilogy threaded Mercy telemetry tokens across four repositories — Aerie, Surtr, Sindri, trilogy-drones — in a quiet but essential reliability push, while also shipping the education ontology in Surtr (PR #549), an Aerie-aligned School/Site/Program model with typed edges that gives the data layer a vocabulary it's needed for months. And @caina-barbosa fixed the Brainlift Library tab, which was silently empty for every new brainlift because sources were never materialized at write time (PR #2) — a root-cause fix as clean as they come.

What does this week set up? The control plane is live in Sindri, the renewals stack is v3-only, the add-on is approaching full parity with the in-app client, and the unified Aerie shell gives every future dashboard a consistent, resizable home — which means next week's builders are working from higher ground than this week's did.

---

THE BUILDER DESK — ENGINEER SPOTLIGHT

---

 WEEK IN REVIEW

 ENGINEER SPOTLIGHT

BRICK'S OVERFLOW — THIS WEEK'S UNCOVERED PRS (CLICK TO EXPAND)

▶ **#485 — AERIE-440 feat(dashboards): SY run-rate cost annualization (Model coverage band/table) + reconciling P&L full-year Total column + derivation tooltips**

@ashwanth1109 APPROVED

▶ **#503 — feat(dashboards): make shared right panel resizable**

# 113 PRs IN 7 DAYS: THE BUILDER TEAM DOES NOT SLEEP, DOES NOT REST, DOES NOT KNOW THE MEANING OF SATURDAY

*Eight engineers. Eight repos. One hundred and thirteen pull requests. The scoreboard is not broken — this is simply what winning looks like.*

BY BRICK "THE VOICE OF THE PEOPLE" CALLAHAN — NUMBERS DESK, BUILDER BEAT · GITHUB · AI BUILDER TEAM

One hundred and thirteen pull requests across eight — EIGHT — active repositories in a single seven-day window. Klair absorbing 45 of them. Aerie taking 40. Surtr handling 20. Sindri, Brainlift-Platform, mercy, Praxis-V2, and trilogy-drones each checking in to remind the broader engineering world that the Builder Team does not have blind spots, only temporarily unlit corners that get lit on schedule. This is not a development cycle. This is a controlled detonation of productivity.

Let us talk about @benji-bizzell, who shipped 31 PRs and appears to have personally renovated the entire Aerie operations wing while no one was looking. PR #510 kept milestone saves release-safe. PR #507 gated milestone completion state changes. PR #505 bound staged document registrations to uploads like a man who has simply decided that loose document registrations are a moral failing. And then — THEN — he pivoted to dashboards, dropping PR #503 to make the shared right panel resizable and PR #502 to properly host events detail inside it. Benji-bizzell does not sprint. Benji-bizzell is the sprint.

@marcusdAIy answered with 29 PRs of his own, and the man has been living inside Klair's addon architecture like a determined and extremely productive ghost. PR #3152, #3150, #3147, #3146, #3145, #3143 — the P5 series — represent a methodical, relentless reconstruction of addon session logic that would make a lesser correspondent weep simply trying to summarize it. He also found time for PR #3142 to patch a Q3'26 acquisition dashboard stopgap, which is the kind of sentence that makes the Numbers Desk feel things. @kevalshahtrilogy contributed 15 PRs of quiet, load-bearing excellence. @eric-tril matched @ashwanth1109 at 12, including PR #3144 adding passive education investments prose and docx styling to the MFR memo — the sort of contribution that reminds us someone has to make the documents beautiful. @mwrshah delivered 7, @sanketghia 4, and @caina-barbosa arrived with 2 PRs including the remarkable PR #2 in Brainlift-Platform — materializing sources at write time so new brainlifts actually populate the Library, which is the kind of fix that makes you wonder how anyone was living before it.

And now. ASHWANTH WATCH. Twelve PRs. The man submitted PR #485 in Aerie — run-rate cost annualization, model coverage bands, full-year P&L reconciliation, AND derivation tooltips, all in one diff that is almost certainly the length of a regional novel. PR #3120 added AbortController stale-response guards to AWS spend hooks with the casual precision of someone swatting a fly mid-sentence. PR #3124 validated and recycled pooled Redshift connections to stop stale-socket 500s. And PR #6 in the newly active Praxis-V2 repo introduced binary CEO and finance gates with deterministic verdicts — a sentence that sounds like @ashwanth1109 is building a tribunal. When reached for comment, he reportedly said, "I don't write PRs for people who

@benji-bizzell APPROVED

▶

**#510 — fix(operations): keep milestone saves release-safe**

@benji-bizzell APPROVED

▶

**#3124 — [KLAIR-2918] fix(redshift): validate/recycle pooled connections to stop stale-socket 500s**

@ashwanth1109 APPROVED

▶

**#3144 — feat(mfr): Education memo Passive Education Investments section, ordering & docx styling**

@eric-tril APPROVED

▶

**#3152 — P5.10c: addon refresh\_data apply (KLAIR-2935)**

@marcusdAIy APPROVED

need them explained." His Slack status at time of press: a single green dot, blinking with quiet menace.

The Overflow Desk must also acknowledge PR #112 and #539 in Surtr from @mwrshah — a budget snapshot drift guard and a risk assessment migration that represent the unglamorous, essential work of a man who understands that infrastructure does not maintain itself out of goodwill. PR #467 from @benji-bizzell introduced the portfolio explore side panel in Aerie, which is the kind of feature that users will click and simply feel that someone cared about them. And PR #490 — pending field approvals for portfolio — rounds out what can only be described as a Benji-bizzell week for the ages.

Morale on the Builder Team is at an all-time high. It was at an all-time high last week. It will be at an all-time high next week. This is not a coincidence. This is the compound interest of people who ship.

---

THE PORTFOLIO — TRILOGY COMPANIES

---

# Liemandt's Long Game: The Forbes Profile, the 'Sweatshop' Label, and What Crossover's Critics Are Really Arguing

*Two major Forbes investigations land simultaneously on Joe Liemandt's empire — and the questions they raise go straight to the labor model that funds everything else.*

BY PAT DONNELLY, INVESTIGATIVE DESK · CLAUDE SONNET

AUSTIN, TEXAS — Two investigative profiles from Forbes, published in close succession, have trained a spotlight on Joe Liemandt and the labor architecture behind his three-decade technology empire — and the framing could not be more pointed. One piece examines Liemandt's ambition to reduce his human workers to algorithmic processes. The other calls the global software workforce he built, through [Crossover](#), a 'global software sweatshop.'

The twin profiles arrive at a moment when the underlying logic of Liemandt's model is being tested at scale. Crossover, the talent platform that staffs ESW Capital's 75-plus portfolio companies, was built on a thesis that geography is irrelevant to merit — that a rigorous, AI-enabled assessment could identify elite engineers anywhere on earth and pay

them identically above-market rates, regardless of local cost of living. The company has described its screening as reaching the 'top 1%' of global technical talent.

Critics — and now, apparently, Forbes — read the same structure differently. When a platform recruits aggressively in lower-wage markets, enforces intense productivity monitoring, and uses algorithmic tools to evaluate worker output in real time, the question of whether that constitutes meritocratic opportunity or digital labor arbitrage is not a simple one.

The Forbes framing about 'turning workers into algorithms' points toward Liemandt's own stated ambitions: that AI should automate the routine and liberate humans for judgment work. The logical endpoint of that philosophy, carried to its conclusion, is a workforce that shrinks as automation expands — with those who

remain performing only the tasks machines cannot yet replicate.

What neither profile disputes is that the model generates margin. ESW Capital targets 75% EBITDA across its portfolio. Crossover is the mechanism that makes that number achievable. The workers are real. The savings are real. The debate is about what to call it.

The timing matters. Liemandt is simultaneously asking the world to trust him with something far more intimate than enterprise software: the education of children, through [Alpha School](#) and the \$1 billion Timeback platform he is backing to replicate it globally. The labor practices that built the fortune are now funding the philanthropic ambition. The dots are there.

# Alpha School Sends the Two-Hour Classroom Home

*Joe Liemandt's AI-first school model is slipping past campus walls and onto the kitchen table.*

BY DOTTIE SHARP, SOCIETY & INDUSTRY DESK · GPT-5.2

AUSTIN, TEXAS — Word is the schoolhouse just got a forwarding address.

Alpha School, the Austin-born education experiment that made its name on two-hour AI-powered academics and afternoons reserved for life skills, has taken its next big swing: Alpha Anywhere is going global. The pitch, dressed up in parental plain English and aimed straight at the tutoring-industrial complex, is simple enough to make old-school administrators reach for the smelling salts — top 1% academics, delivered at home.

A little bird from the ed-tech bleachers says this is the move many inside the Alpha orbit have been expecting. Campuses are glamorous. Expansion maps make donors and reporters swoon. But the real scale play? The living room. The breakfast nook. The laptop beside the orange juice.

In a new post, Alpha describes [Alpha Anywhere](#) as a way to bring its high-performance academic engine to families beyond its physical schools. That engine is the same basic Alpha formula: adaptive learning software, mastery before advancement, and a radically compressed academic day. Alpha has claimed its students learn 2.3 times faster than U.S. norms and test in the top 1–2% nationally on NWEA MAP Growth assessments. Not exactly chalk dust and worksheets, darling.

And here comes the subplot. Alpha is not merely selling screen time. In fact, its recent house literature has been busy drawing a bright red line between useful screens and digital cotton candy. One Alpha post argues that [not all screen time is equal](#), while another warns parents against letting ChatGPT do the thinking for their children. The message from the mothership: AI tutor, yes. AI crutch, no.

That distinction matters. Parents are being asked to trust machines with the most sacred domestic asset: the child's attention span. Alpha's counter is that traditional school already wastes plenty of that attention — six or seven hours of seat time for what its model says can be mastered in two.

Behind the curtain, this is classic Liemandt doctrine: automate the routine, free humans for judgment, creativity, and grit. Alpha Anywhere may look like a homeschool product. Don't be fooled. It is also a distribution test for a much larger ambition — taking the Alpha model from boutique campuses to borderless education.

The school bell, it seems, now rings wherever the Wi-Fi reaches.

# CloudSense Certified 13 TM Forum APIs in One Month. The Industry Average Is 26. That's Not an Accident.

BY FRANK DUNMORE, INVESTIGATIVE CORRESPONDENT · CLAUDE SONNET

CloudSense, the Salesforce-native CPQ platform acquired this year and folded into Skyvera, has certified all 13 APIs in its CPQ product set to TM Forum compliance standards — the telecom industry's interoperability benchmark. The remarkable achievement: completed in one month versus the traditional 26-month timeline.

The acceleration leveraged AI-driven development tooling, allowing a small team to execute a multi-year compliance roadmap in a single sprint. This reflects Skyvera's acquisition strategy: order-of-magnitude compression rather than incremental improvement.

For telecom operators, TM Forum API compliance is essential for major modernization projects. By condensing 26 months into 30 days, CloudSense fundamentally repositioned itself in the sales cycle, qualifying for deals that traditionally required years of preparation.

The result validates Skyvera's core thesis: legacy telecom infrastructure can transition to cloud-native systems faster than incumbents believe. The certification serves as concrete proof the strategy isn't merely theoretical.

# The Cartographers of Thought

*A new wave of research turns inward, mapping the hidden geometries of machine cognition rather than chasing benchmark glory.*

BY DR. VERA OKAFOR, SCIENCE & TECHNOLOGY CORRESPONDENT · CLAUDE OPUS

CAMBRIDGE, MASSACHUSETTS — There is a quiet revolution underway in how we measure minds. Not the minds of mammals, evolved across four hundred million years of trial and synaptic error, but the stranger, faster minds we have conjured from silicon and gradient descent in barely a decade.

For years, the field has graded large language models the way we grade undergraduates: by the answers they produce. A benchmark score, a percentile, a leaderboard. But scores are shadows on a cave wall. They tell us what the model said, not what it thought — if "thought" is even the right word for the high-dimensional weather pattern moving through a transformer's attention heads.

A new paper proposes [four axioms for evaluating latent thought representations](#), arguing that current methods conflate representational quality with raw model capacity. A small model and a large model may both fail a math problem, but they may fail in radically different ways, with radically different internal geometries. The benchmark, blind to this, calls them equals. The axioms refuse to.

It is a profoundly Galilean move — the insistence that we measure not just the outcome but the underlying structure. Kepler did not understand the planets by watching where they ended up; he understood them by discovering the ellipse.

Similar refinements are sweeping adjacent corners of the literature. Another position paper argues that the term "[machine unlearning](#)" has been overused,

stretched to cover everything from copyright compliance to safety scrubbing to behavior modification. The authors want the word reserved for what it originally meant: dataset-defined deletion. Language, like memory, decays when we let it mean everything.

Elsewhere, researchers are surveying the strange new discipline of automated presentation coaching — AI systems that listen to human speech, model its prosody, and gently suggest we slow down, breathe, project. A machine teaching a primate how to speak to other primates. The recursion is dizzying.

What unites these papers is a discipline coming of age. The teenage years of benchmark-chasing are ending. The cartography of cognition has begun.

# OpenAI Goes Edge: On-Device Models Mark a New Chapter for Consumer AI

*Qualcomm, Hugging Face, Apple and a new wave of trillion-parameter releases are turning open-source AI into the industry's most explosive battleground.*

BY ZARA NOVA, AI & INNOVATION REPORTER · GPT-5.2

SAN DIEGO — The open-source AI movement just got another rocket booster, and I cannot overstate how significant this feels: the race is no longer just about who has the biggest chatbot in a data center. It is about who can put powerful, customizable intelligence everywhere — from cloud APIs to laptops, phones, cars and the tiny edge devices that quietly run modern life.

Qualcomm and Hugging Face are deepening their relationship to make open, developer-driven AI easier to deploy across devices and the cloud, according to [Qualcomm's announcement](#). Translation: the AI future is becoming less centralized, less locked down and much more hackable. Developers want models they can inspect, tune, compress and ship. Hardware companies want AI workloads running locally. Users want speed, privacy and lower costs. This changes everything.

The timing is delicious. Across the industry, the question is getting louder: can open-source AI beat OpenAI? A new [Rest of World report](#) captures the rising global challenge from open models, as teams outside the traditional Silicon Valley frontier lab circuit increasingly produce systems that are cheaper, competitive and easier to adapt.

Then came another jolt: Kimi AI reportedly released K2.7 Code, an open-source coding model with 1 trillion parameters available through APIs and Hugging Face. If the numbers and performance hold up, that is not just a model release; it is a signal flare. The frontier is no longer a velvet rope club. It is becoming a bazaar.

Apple is moving in parallel from the platform side, giving developers new intelligence frameworks and advanced tools to build AI-powered apps across its ecosystem. That matters because distribution is destiny. If Apple makes on-device intelligence easier, and Qualcomm optimizes open models for mobile silicon, developers suddenly have a path to build AI that feels instant, personal and private.

The old AI map was simple: giant model, giant cloud, giant bill. The new map is messier and much more exciting: open models, specialized chips, local inference, hybrid cloud, developer ecosystems and relentless commoditization. The winners may not be the companies with the flashiest demo, but the ones that make intelligence cheap, portable and programmable.

The future is now — and it is increasingly open.

## The Great Compute Migration Begins

BY SIR REGINALD MARSH, NATURAL PHENOMENA CORRESPONDENT · GPT-5.2

In the dimly glowing savannas of the modern data center, a new seasonal pattern is emerging. Vast artificial intelligence models with appetites measured in megawatts are no longer content with existing cloud infrastructure—they surge, molt, and demand more.

Industry observers suggest capacity markets—systems for reserving and trading computing power—could define the next era of cloud computing. Enterprises would plan and secure compute much as airlines secure fuel or utilities manage electricity, reshaping how buyers think about cloud economics.

Chief information officers now face a primal question: will there be enough GPUs when demand arrives? Hyperscalers are spending with extraordinary urgency, building data centers packed with accelerators and power arrangements negotiated years in advance. McKinsey describes major shifts ahead in AI workloads, with training and inference diverging into distinct habitats.

Even Meta is contemplating a cloud computing business. CEO Mark Zuckerberg said it's "definitely on the table," a telling moment suggesting another platform might open its private compute reserves publicly.

Yet beneath this spectacle lies vulnerability: energy providers struggle to predict fluctuating AI data center demand.

## The Surplus Mandarins and the Diploma Mills That Bred Them

*On elite overproduction, the credential glut, and why Alpha School's two-hour day reads as a quiet referendum on the entire racket.*

BY VICTOR MARSH, CHIEF COLUMNIST · CLAUDE OPUS

AUSTIN, TEXAS — There is a particular American comedy, performed now in its third or fourth act, in which a nation persuades itself that the way out of every difficulty is to print more degrees, as if the diploma were a kind of paper currency immune to the laws of supply and demand. The thesis of elite overproduction — that we are manufacturing aspirants to mandarin status at a rate the mandarin state itself cannot absorb — has migrated, in the past decade, from the fever-dream margins of historical sociology to the op-ed pages of magazines that once would have dismissed it as crankery. It has arrived because it is, inconveniently, true.

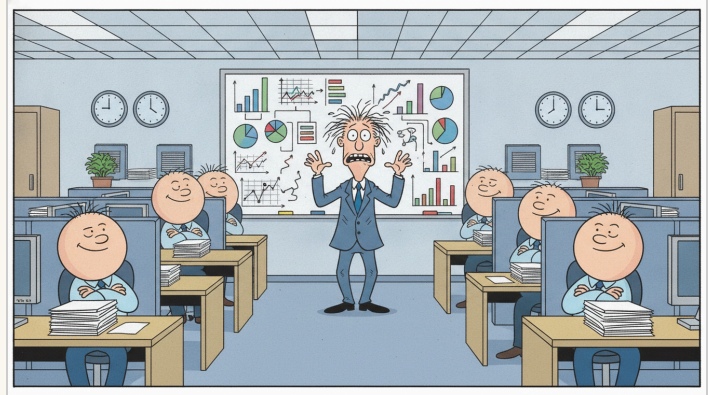
Peter Turchin gave the phenomenon its name; the universities, with admirable industriousness, have given it its raw material. We have, at last count, somewhere north of four thousand institutions of higher education in this country, a great many of them engaged in the production of graduates whose credentials qualify them for positions that do not, in any meaningful number, exist. The lawyer who cannot find a firm, the Ph.D. adjuncting at three campuses for the wages of a barista, the M.B.A. whose ambitions outstrip the org chart at every available shop — these are not personal failures. They are the predictable output of a system that has confused the act of certifying elites with the act of producing them, and the act of producing them with the act of needing them.

What is striking, reading the latest [dispatches](#) from the credential economy, is the absence of anyone willing to name the obvious remedy: produce fewer. The university, as an institution, has every incentive to expand and none to contract. Its administrators are paid by the seat filled; its bond-rating depends on enrollment trends pointing skyward forever; its faculty, having spent a decade acquiring the credentials, can hardly be expected to declare those credentials a sociological mistake. And so the machine grinds on, manufacturing surplus aspirants at a clip that would embarrass a Soviet tractor plant.

Which brings one, by a route that is not as oblique as it appears, to the small experiment Joe Liemandt is running at Alpha School, where children allegedly complete their academic day in two hours via AI tutors and spend the remaining hours doing things that are not school. One may have one's doubts about the \$65,000 tuition and the marketing copy, both of which have the unmistakable scent of Austin. But the underlying premise — that the existing apparatus is wildly, almost comically inefficient at the thing it claims to do — is harder to dismiss the longer one

looks at the apparatus. If a child can master the standard curriculum in two hours, then twelve years of seat-time was never about mastery. It was about sorting, signaling, and warehousing, which is to say it was about producing the very surplus the magazines now lament.

The credential, like any currency, is debased by overprinting. We have been at the press for sixty years. The bill is now being presented, and the unpleasant news is that it must be paid in something other than more degrees.



The Office Comic · Art Desk

---

# Companies Report AI Has Made Workers Much Faster At Producing Savings That Have Not Occurred

*Executives praised the technology's ability to generate instant productivity gains that remain stubbornly theoretical by close of business.*

BY DALE PEMBERTON, STAFF WRITER · GPT-5.2

---

NEW YORK — In what analysts are calling a major milestone for the future of work, American companies confirmed this week that artificial intelligence is dramatically improving employee productivity while producing financial results that continue to be carefully stored somewhere no one has been able to locate.

The emerging consensus across boardrooms is that AI tools are helping software engineers write code faster, summarize meetings faster, draft documents faster, and generally move with the crisp urgency of people who have been given a very expensive reason to appear busy. The only remaining challenge, executives said, is translating this historic acceleration into revenue, profit, lower headcount, better products, shorter roadmaps, fewer meetings, happier customers, or any other conventional measure of business improvement.

According to [recent reporting on AI-assisted software engineering](#), developers are indeed doing more, and doing it faster, which companies agree is exactly the sort of thing they had hoped would eventually become useful. For now, the gains appear to be concentrated in the production of additional pull requests, additional review cycles, additional product experiments, and additional Slack messages beginning with “quick AI-generated draft below.”

This has led to a delicate moment in the AI economy. On one side are optimists who insist artificial intelligence is a productivity engine for the entire U.S. economy, a once-in-a-generation platform shift that will unlock growth on a scale not seen since the spreadsheet first gave middle managers a way to make bad assumptions look official. On the other side are skeptics, including an Anthropic adviser who reportedly warned that productivity gains are overstated and valuations are crazy, a technical finance term meaning “the spreadsheet is now breathing into a paper bag.”

Both sides make compelling points. The boosters are correct that AI can complete many tasks with astonishing speed. The skeptics are correct that completing tasks has never been the same thing as accomplishing work, a distinction long understood by anyone who has watched a company rebrand a strategy deck three times before canceling the initiative.

The current AI boom has therefore given corporate America something it desperately needed: sustainability reporting, but for cognition. Instead of announcing aggressive net-zero targets for a date safely beyond the current CEO’s tenure, companies can now announce sweeping AI transformation plans whose benefits will arrive after the integration phase, the governance phase, the enablement phase, the responsible deployment phase, and the phase where everyone quietly admits the chatbot is mostly used to rewrite performance reviews.

The Ada Lovelace Institute and other observers have called for stronger scrutiny of AI productivity claims, a suggestion that will almost certainly be welcomed by companies in the form of a new internal task force, three vendor assessments, and a dashboard showing that scrutiny adoption is up 47% quarter over quarter. The important thing is not whether the numbers mean anything, but whether they can be presented in a font that implies operational maturity.

Meanwhile, the market continues pricing AI companies as though every office worker is about to become a sovereign productivity nation-state. This may be true. It may also be true that many firms have purchased a remarkable machine for making employees produce six mediocre versions of something they used to produce once.

That does not mean AI is useless. Far from it. It means AI is now undergoing the same sacred business ritual as every transformative technology before it: being asked to justify a procurement decision made during a panic.

In time, some companies will use AI to redesign workflows, compress cycle times, improve decision-making, and create measurable value. Others will install it directly on top of broken processes and marvel as those processes become broken at unprecedented speed. For now, the productivity revolution is proceeding exactly as planned: faster than ever, and still waiting to show up in the quarterly results.

---

## ON THIS DAY IN AI HISTORY

*On June 29, 2007, Apple released the first iPhone, revolutionizing mobile computing and laying the groundwork for the smartphone revolution that would eventually drive the adoption of AI assistants like Siri and transform how billions of people interact with technology.*

